

Budgeting and Planning

Real-time Visibility Into Your Financial Picture Means More Accurate Forecasts and Improved Productivity

At-a-Glance

Poor financial visibility results in earnings surprises and cash crunches, and inadequate control makes it difficult for organizations to adjust expenses in the face of revised revenue estimates. Lawson[®] Budgeting and Planning can help your organization achieve and maintain accurate visibility and control over your forward-looking financial picture, which is critical to achieving profitability objectives.

Lawson Delivers

Lawson Budgeting and Planning is a highly differentiated and analyst acclaimed solution that provides real-time visibility into your financial picture. To determine if Lawson Budgeting and Planning is right for you, ask these questions. Are you currently able to:

- Deliver automatic, real-time calculations and forecast roll ups to consolidate incremental changes from any part of the organization in seconds?
- Easily allow business managers to fully participate in dynamic, collaborative planning and forecasting?
- Optimize your budget process with built-in workflows, proactive notification and process management?
- Reconcile top-down targets and bottom-up forecasts in the same system?

If not, consider the benefits and features of Lawson Budgeting and Planning.

Benefits

Lawson Budgeting and Planning delivers a unique set of capabilities that help organizations revitalize their forecasting processes. When used together with best business practices, benefits may include:

- Dramatically improving productivity of all constituents in the process
- Adjusting expense structures quickly in the face of revised revenue estimates
- Increasing participation and accountability in the planning process
- Linkage of operating activities with financial forecasts
- Synchronizing bottom-up forecasts with top-down targets

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Features

Key features of Lawson Budgeting and Planning include:

- Top-down expense constraint mechanism for real-time propagation of expense targets
- Intuitive and easy-to-use web-based interface tailored to each user's responsibility area, accessed through role-based security model
- Continuous validation of bottom-up plans throughout the organization against top-down targets
- Comprehensive messaging and workflow for additional funding requests and approvals with audit trail
- Line Items allow users to add activity-level details in an ad-hoc manner as integral part of the overall plan, accessible through seamless drill-downs
- Purpose-built module for headcount planning at individual or group level, with automated calculation of fully-loaded headcount costs
- Foreign currency support allows users to plan in their native currencies
- Flexible end user ad-hoc reporting and analytics capability out-of-the-box

Contact Lawson

For more information about Lawson Budgeting and Planning and other Lawson business solutions, call 1-800-477-1357, direct at +1-651-767-7000, international at +44 (0) 1344 360273, or visit www.lawson.com.

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